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2020 020174

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2020 6 30

54,515.75

50,160.5

9,005.42

3,273.27

-4,699.6

4,173.36

2.51

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2020 6 30

	72.37

	50,160.51
	4,282.87
	54,515.75
	6,535.25

2020 6 30

				1,235.00				
				1,331.71				
				632.61			624.44	
				545.85				
				1,044.69				
				10.64				
				1,083.17				
				17.45				
				0.36				
				63.31				
				2.66				
				1,246.67				
	Ionex		ING	3.67				
			Aregenta	85.89			70.45	
	Puritech Ltd		AIB	670.34				
				50,160.51			2,252.38	
				3,539.75		2.50%	3,539.75	
				495.15		1.50%	495.15	
				27.75			27.75	
				43.59			43.59	
				176.63			176.63	
				4,282.87			4,282.87	
				54,515.75			6,535.25	

2020	6	30	2,252.38
			2,181.93

	2020	1-6	2019
	11,308.20		24,808.10
	1,248.46		3,693.18
	4,106.48		2,926.74
	-		-
	225.01		351.76
	1.48		8.35
	-0.37		-
	1.60		1.61
	-		-
	287.08		1,005.68
	-36.08		-73.63
	-269.14		-1,210.55
	-		-
	1,766.85		-7,734.97
	-14,510.49		-38,497.14
	-880.42		6,962.46
	924.71		3,058.82
	4,173.36		-4,699.60
	7,134.83		29,507.70

2019 2020 1-6

29,507.70 7,134.83

2018 3 1

5.78 10 1000t/a

2018 6 3000t/a

3000t/a 3

1000t/a

46,783.73 1000t/a

15,594.58

2019 2020 1-6

2019				
	20,461.83	1,300.00		-19,161.83
	18,053.10			-18,053.10
	38,514.93	1,300.00		-37,214.93
2020 1-6				
	10,230.91	2,600.00	2,000.00 600.00	-7,630.91
	10,230.91	2,600.00		-7,630.91

2018

2.7

2019

1,300.00

2019

2020 1-6

-7,630.91

2019

2020

1-6

	2020 6 30	2019 12 31	2018 12 31	2017 12 31
	244,935.18	225,348.87	185,754.42	105,985.53

	2020 6 30	2019 12 31	2018 12 31	2017 12 31
	54,515.75	40,074.44	65,229.87	27,713.31
	99,409.36	97,318.51	88,907.85	24,232.76
	68,890.24	59,003.97	87,601.59	22,875.08
	40.59%	43.19%	47.86%	22.86%

2020 6 30

	54,515.75
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2020-2022

30%

2019

2020-2022

2020-2022

	2019		2020 2022		
			2020	2021	2022
	101,193.03	100.00%	131,550.94	171,016.22	222,321.09
	23,299.92	23.03%	30,289.90	39,376.86	51,189.92
	6,687.30	6.61%	8,693.49	11,301.54	14,692.00
	31,568.25	31.20%	41,038.73	53,350.34	69,355.45
	1,066.79	1.05%	1,386.83	1,802.88	2,343.74
	62,622.26	61.88%	81,408.94	105,831.62	137,581.11
	765.39	0.76%	995.01	1,293.51	1,681.56
	30,221.22	29.86%	39,287.59	51,073.86	66,396.02
	10,669.06	10.54%	13,869.78	18,030.71	23,439.92
	41,655.67	41.16%	54,152.37	70,398.08	91,517.51
-	20,966.59	20.72%	27,256.57	35,433.54	46,063.60
2020-2022			25,097.01		

2

1

2020

2017

2020

6

%

	2020 1-6	2019 1-6	2019	2018	2017
	43,545.15	54,836.04	101,193.03	63,198.68	44,424.25
	43,442.49	54,700.73	100,861.16	63,018.03	44,333.78
	102.66	135.31	331.87	180.65	90.46

	2020 1-6	2019 1-6	2019	2018	2017
	-20.59		60.12	42.26	33.64

2017 2020

%

	2020 1-6	2019 1-6		
	27,840.37	64.09	28,577.42	52.24
	14,576.55	33.55	26,095.17	47.71
	1,025.57	2.36	28.14	0.05
	43,442.49	100.00	54,700.73	100.00

()

	2019		2018		2017	
	53,925.60	53.47	46,982.17	74.55	39,193.32	88.41
	46,883.24	46.48	15,508.21	24.61	4,361.19	9.84
	52.32	0.05	527.65	0.84	779.27	1.76
	100,861.16	100.00	63,018.03	100.00	44,333.78	100.00

2017 2019

2020 1-6

2020 1-6

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2017 2020 6 39,193.32

46,982.17 53,925.60 27,840.37

88.41% 74.55% 53.47% 64.09%

2017 2020 6

2020

2020

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2017	2020	6	4,361.19
15,508.21	46,883.24	14,576.55	
9.84%	24.61%	46.48%	33.55%

2020

2017 2019

2020

2020

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			2017	
39,193.32	2019	53,925.60		17.30%
	2017	4,361.19	2019	46,883.24
	227.87%			

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2020

	2020	8	
109,669.89			2019

3

2017	2019		50.93%	
		30%	2017	2019
				33.64%
42.26%	60.12%	2017	2019	50.93%

					A	2020
					2020	
					2020	
47.20%		2020			20.59%	
3						
	2020	6	30		40,934.46	
1	2020	6			9,005.42	
			1,321.34			
2		2019				
				20,966.59		
3	2020	6			5,302.17	
4						
					2020	6 30

	30,748.98	24,548.41	6,200.57
	35,203.45	14,474.73	20,728.72
	65,952.43	39,023.14	26,929.29

1 2020 6

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	2020 8 21 2025 8 20
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1		150.00	1.00%	
2		10,500.00	70.00%	
3		2,175.00	14.50%	
4		2,175.00	14.50%	
		15,000.00	100.00%	

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	91110108357967871Y		
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		2.5%	650 32.5%;
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	91110108MA003C5M83									
	2016	1	27						80,800	
	27 15 1501									
	61.88%									
	24.75%12.38%									
	0.99%									
	1									
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2020 6 30

		2020 6 30
1		12.70
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2020 6 30

	2020 6 30	
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	91410800670065727G
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2020 6 30 189.83

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2020 6 30

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2018	2019	2020	6
16,498.84	23,299.92	34,405.32	
0 20,081.77	19,302.04		

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	2020 1-6	2019	2018
	15,343.73	6,382.80	²
	23,529.38	20,965.50	19,294.91
%	12.23	8.66	
	4,467.79	4,048.38	2,796.07
	19,302.04	20,081.77	
	31,189.15	31,189.15	
	9,547.92	9,547.92	
	2,339.19	1,559.46	
%	89.27	32.89	30.53

1 2020 1-6 2 2020 2020 2019
2018 27,000.00 2018

	2017	39,193.32	2019
53,925.60	17.30%		

+

+

	2017	4,361.19	2019
46,883.24	227.87%		

10% 10% 3 12 5%

2019 2020 1-6
20,461.83 10,230.91 2019
2020 6 6,382.80 15,343.73

2019 2020 6

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+

+

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%

		2020 6 30 /2020 1-6	2019 12 31 /2019	2018 12 31 /2018
		73,581.31	59,926.89	63,804.59
		69,503.10	106,607.44	92,832.58
		105.87	56.21	68.73
		93,596.52	100,282.59	92,603.83
		75,537.98	207,869.06	193,786.91
		123.91	48.24	47.79
1		7,364.58	7,967.83	8,231.91
		8,111.89	43,542.73	39,383.50
		90.79	18.30	20.90
		106.85	40.92	45.81
		38,873.11	27,348.30	19,294.91
		43,545.15	83,139.93 ²	63,198.68
		89.27	32.89	30.53

1 2020 1-6 2020

2
2019

18,053.10

2018 2019

45.81%

40.92%

30.53% 32.89%

98%

30%

+ +

	2020 6 30			
	1,497.36	1,026.16	68.53	471.20
	37,375.75	3,441.63	9.21	33,934.12
	38,873.11	4,467.79	11.49	34,405.32
	2019 12 31			
	7,939.35	1,723.63	21.71	6,215.72
	19,408.95	2,324.75	11.98	17,084.20

3	5	772.30	2.07	386.15	928.12	4.78	464.06	2,014.49	10.58	1,007.24
5		868.48	2.32	868.48	625.97	3.22	625.97	446.68	2.35	446.68
		37,375.75	100.00	3,441.63	19,408.95	100.00	2,324.75	19,035.75	100.00	2,536.91

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2018

2019

2020

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74.29%

81.66%

84.43%

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2018

2019

2020

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%

	2018					2019	
1	14,334.57	22,332.86	-	11,899.52	2,435.05	22,332.86	83.01
1 2	1,528.74	-	2,435.05	647.84	880.89	2,435.05	42.38
2 3	711.27	-	880.89	193.58	517.69	880.89	27.22
3 4	1,558.23	-	517.69	1,002.39	555.83	517.69	64.33
4 5	456.26	-	555.83	34.28	421.98	555.83	7.51
5	705.84	-	421.98	501.85	-	625.97	71.10
	19,294.91	22,332.86	-	14,279.47	-	27,348.30	74.01
	2019						

2	3	1,272.49	58.21	4.57
3	4	552.59	8.76	1.59
4	5	305.92	15.00	4.90
5		868.48	7.67	0.88
		38,873.11	15,328.91	39.43

2020

6

15,343.73

2020

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31

9,689.26

83%

2019

2020

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53.93%

2020

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45.95%

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			%	
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%

1	5.00	5.00	5.00	5.00
1 2	10.00	10.00	10.00	10.00
2 3	20.00	30.00	20.00	30.00
3 4	30.00	50.00	50.00	50.00
4 5	50.00	80.00	80.00	50.00
5	100.00	100.00	100.00	100.00

2 3

30%

2018 2019 2020 6 0

20,081.77 19,302.04

%

	2020 6 30				
1	15,594.58	5.00	779.73	-	-
1 2	15,594.58	10.00	1,559.46	-	-
	31,189.15	7.50	2,339.19	9,547.92	19,302.04
	2019 12 31				
1	31,189.15	5.00	1,559.46	-	-
1 2	-	-	-	-	-
	31,189.15	5.00	1,559.46	9,547.92	20,081.77

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2019 2020 6

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2020 6

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2020 6

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3000t/a

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2019 3 3000t/a

46,783.73
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120

2019 2 1000t/a
2 1000t/a 18,053.10
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	91632800710559116R			
	2004	1	17	12,000
				44.5833%
				38.75%
				16.6667%
	2030	04	30	
	PVC			

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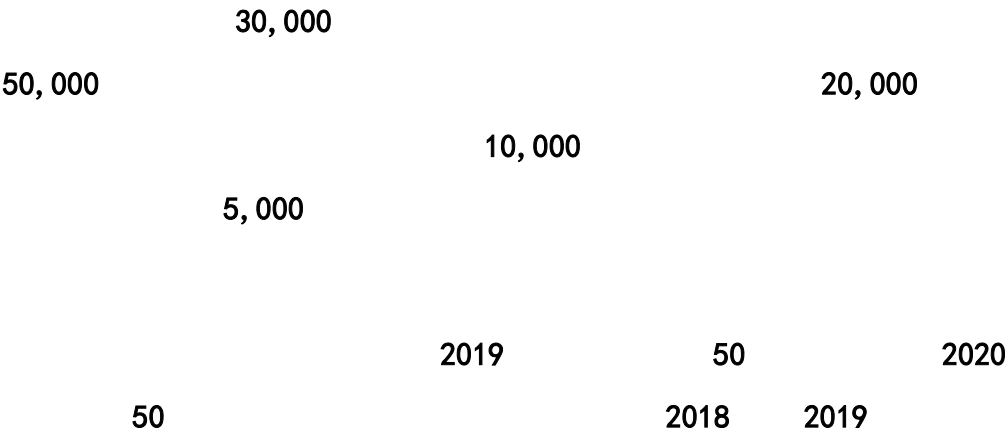
205.63

	2019	/2019	12	31	2018	/2018	12	31
				329,853.36				267,711.61
				93,682.02				53,502.84
				40,179.71				56,706.80
002256.SZ 2019								

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1			66,667	7.50%

2			10,300	49.51%
3			7,000	28.57%



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(本页无正文, 为西安蓝晓科技新材料股份有限公司关于《西安蓝晓科技新材料

巨潮资讯

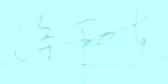


(本页无正文，为西南证券股份有限公司关于《西安蓝晓科技新材料股份有限公司与西南证券股份有限公司关于西安蓝晓科技新材料股份有限公司申请向特定对象发行股票的审核问询函之回复》之签署页)

保荐代表人：



马力

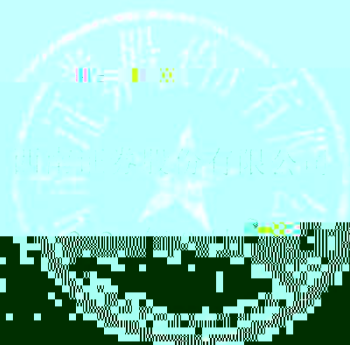


徐和尔

法定代表人：



廖庆轩



保荐机构董事长声明

本人已认真阅读《西安蓝晓科技新材料股份有限公司与西安汇通股份有限公司